

MITSUBISHI ELECTRIC US COOLING & HEATING DIVISION

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Mitsubishi Electric US Cooling & Heating Division Announces Allan Dziwoki as Senior Vice President, Sales, Marketing and Operations

SUWANEE, Ga., September 19, 2013 – Mitsubishi Electric US Cooling & Heating Division (Mitsubishi Electric), America's No. 1 selling brand of ductless cooling and heating systems, announced the appointment of Allan Dziwoki as senior vice president of sales, marketing and operations.



In this role, Dziwoki is responsible for all aspects of the Division's sales, marketing, customer service and operations, including the strategic planning, implementation and management of key initiatives and objectives.

"I am extremely pleased to have someone with Allan's experience, professionalism and discipline at the helm of

our U.S. operations," says Shuji Morisaki, senior vice president, general manager, Mitsubishi Electric US Cooling & Heating Division. "Allan's comprehensive understanding of our customer relationships, requirements and interactions will serve us well as we continue to expand our efforts and investments in North America."

During his 13 years with the cooling and heating Division, Dziwoki has led the information technology, service, training and operations functions as well as many companywide initiatives spanning all functional areas. Prior to joining Mitsubishi Electric, he served four years as an officer in the U.S. Army, followed by eight years at Giben America, the U.S. subsidiary of an Italian machinery manufacturer.

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"I am honored to be a part of the organization that introduced highly efficient ductless and variable capacity heat pumps to the U.S. market," says Dziwoki. "I look forward to building on our track record of success, providing our customers and end users with sustainable and individualized comfort solutions."

Dziwoki holds a Bachelor of Science in electrical and computer engineering from George Mason University, Fairfax, Va., and a Master of Management from the Georgia Institute of Technology, Atlanta.

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About Mitsubishi Electric US Cooling & Heating Division

Mitsubishi Electric US Cooling & Heating Division (Mitsubishi Electric) is headquartered in Suwanee, Ga. Mitsubishi Electric is a leading marketer of ductless and variable refrigerant flow (VRF) air-conditioning and heating technology in North America, Latin America, the Caribbean and Bermuda. In 1982, Mitsubishi Electric introduced its state-of-the-art, ductless air conditioners and heat pumps in North America. Mitsubishi Electric expanded its product line with VRF zoning heat pump systems using INVERTER technology to offer simultaneous cooling and heating capabilities. Mitsubishi Electric also offers compressors and a full line of air-conditioning accessories. The Division's HVAC products have won numerous awards for innovation and excellence, including *appliance DESIGN*'s 2013 Excellence in Design Bronze Award, a 2013 Top Products Award from *Building Operating Management*, a 2012 Product Innovation Award from *Architectural Products*, a 2012 Record Products Award from *Architectural Record*, a 2012 BuildingGreen Top-10 Products Award for ductless and VRF systems, and the 2011 AHR Expo Product of the Year Award for the Dedicated Outdoor Air System. More information is available at www.mehvac.com and at Mitsubishi Electric's blog, www.mehvac-blog.com. Mitsubishi Electric US Cooling & Heating Division is also on Facebook, Twitter, Pinterest and YouTube.

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